

ALEXANDER, L. I.

May 13, 1948

Mr. L I Alexander
614 Broad Street
Jacksonville 4, Florida

Dear Mr. Alexander:

I was certainly pleased to get your very nice letter of May 10, and we certainly appreciate your interest in helping us locate a desirable piece of property there for dormitory purposes for our Nurses Home.

I am afraid the properties which you have listed will not be desirable since we would definitely like to locate something within walking distance of the hospital. Unless we could get a place within a few blocks of the hospital there I am afraid it would be rather difficult for me to interest the state authorities in purchasing the property.

I appreciate the information which you gave me concerning your recent meeting with Mr. Larson, and I am certainly glad to know he has had the chance to know you more intimately since I feel sincerely that you represent the type of leader in our race whom our state officials should have the opportunity of knowing personally.

Sincerely yours,

Wm. H. Gray, Jr.

WHG:acbb

SALES

MORTGAGE LOANS

RENTALS

INSURANCE

L. I. ALEXANDER

Registered Real Estate Broker

614 BROAD STREET
JACKSONVILLE 4, FLORIDA
PHONE 4-1248
May 10, 1948

Dr. William H. Gray, Jr., President
Florida A. & M. College
Tallahassee, Florida

Dear Dr. Gray:

Confirming my verbal statement to Mrs. Carnige of recent date, I have secured from Mrs. Billie Geter Thomas, a listing on her property located on the southeast corner of Clay and West Beaver Streets, this city.

It is definite that this property can be purchased, but will not be available until around mid September, in that it will require that length of time to probate her mother's will.

Mrs. Thomas did not state the listing price, but did indicate that it will be a substantial one. As you know, this property is located on a corner lot and consists of five bed rooms, a study, sleeping porch and two baths upstairs; a reception room, dining room, kitchen, study and huge living room down-stairs. This is a well built building and in my opinion, will be adequate for a nurses home.

The other building is located on the corner of Van James and West 15th Streets, which I had Mrs. Carnige to inspect and is not as desirable, but it does have excellent possibilities to be developed into a desirable building.

If it is at all possible, I would appreciate hearing from you at your earliest convenience relative to the two above locations.

I had an occasion this morning to speak to the State Treasurer and Insurance Commissioner, Mr. Edwin Larson, who spoke very highly of you and the very fine job you are doing in the field of education. I told him of my relationship with you and he insisted that I do everything possible to assist you in whatever you may attempt.

Very respectfully yours,

L. I. Alexander
L. I. Alexander

LIA:c

July 29, 1948

See per [unclear]

Hon. J. Edwin Larson,
State Treasurer &
Insurance Commissioner
State Capitol
Tallahassee, Florida

Dear Mr. Larson:

It has come to my attention that out of the liberality and generosity of you and your administration, a deal of improvements and additional buildings are in process of construction and development at the Florida A. & M. College for Negroes.

Realizing that a large number of Negro citizens of this state contribute to this tax supported institution, and are in turn benefited there from, I felt that it would be an opportunity to secure some of the fire insurance business which will of necessity have to be placed on the existing and future buildings to be erected.

This letter is for the purpose of seeking your advise as to the procedure I should employ to secure some of this insurance business.

Thanking you in advance for whatever consideration that might be shown in this matter, I am

Respectfully yours,

L. I. Alexander
L. I. Alexander

LIA:c

ALEXANDER, L I

file copy

Black Business

August 5, 1948

Mr. L. I. Alexander
611 Broad Street
Jacksonville, Florida

Dear Mr. Alexander:

I have noted your letter of July 29, to Mr. Larson, and I would like to commend you for your initiative and enterprising approach.

I am asking Mr. J. R. E. Lee, Jr., Business Manager of the college, to visit your offices when he is in Jacksonville again and discuss any possible business that we here at the college might be able to place with your firm.

Sincerely yours,

WHG:aeb

Wm. H. Gray, Jr.

cc: Mr. J. R. E. Lee, Jr.

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an. for my air*

ALEXANDER INSURANCE AGENCY

614 Broad Street
Jacksonville 2, Florida
December 21, 1948

DEC 22 P.M.

Mr. William H. Gray, Jr., President
Florida A. & M. College
Tallahassee, Florida

Dear President Gray:

It has come to my attention that very few of our young men entering and completing college are giving much thought to some of the less crowded fields. I refer particularly to the field of real estate and fire insurance, which seems to me to be increasing in its lucrativeness as well as opportunity for our people.

From the number of applicants who come to my office for employment, they seem to have very little or no knowledge of public relations and salesmanship, therefore I am wondering if in your Business Administration Department, public relations and salesmanship are included, and if so, how much emphasis is placed on these two subjects.

When you are in Jacksonville, again, if you find it convenient to stop in my office, I would appreciate having the opportunity of discussing this matter in more detail with you.

Best wishes for a merry Christmas and a prosperous and successful new year.

Very sincerely yours,

L. I. Alexander
L. I. Alexander

LIA:c



LOUISVILLE FIRE AND MARINE INSURANCE CO.

INCORPORATED

April for my

ALEXANDER INSURANCE AGENCY

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Jacksonville 2, Florida
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Very sincerely yours,

L. I. Alexander
L. I. Alexander

LIA:c



LOUISVILLE FIRE AND MARINE INSURANCE CO.
INCORPORATED

cc End

January 3, 1949

Mr. L. I. Alexander
Alexander Insurance Agency
614 Broad Street
Jacksonville 2, Florida

Dear Mr. Alexander:

We thank you for your letter of December 21 calling our attention to the openings for college graduates in the fields of Real Estate and Fire Insurance. We concur with you in the observation that we do not give sufficient emphasis to the possibility of having our graduates enter into these important areas. We are calling this matter to the attention of the head of our Department of Business with the suggestion that he give special attention to the possibilities inherent in your suggestion.

Some time during the early part of the new year it may be possible for us to have in Jacksonville, the Dean of our Division of Arts and Sciences or Head of our Business Department who will call on you to discuss the matters which you mentioned. We hope you will always feel free to call our attention to areas of service which we are not now covering.

Very sincerely yours,

Wm. H. Gray, Jr.

WHG:w

ec End

January 3, 1949

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Alexander Insurance Agency
614 Broad Street
Jacksonville 2, Florida

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Very sincerely yours,

Wm. H. Gray, Jr.

WHG:w

February 28, 1949

Hon. J. Edwin Larson,
State Insurance Commissioner
State Capitol
Tallahassee, Florida

Dear Sir:

I have just completed a conference with Dr. William H. Gray, Jr., President of Florida A. & M. College, who advised me that through the generosity of you and other state officials, he was able to secure a piece of property here in Jacksonville described as: lots one (1) and two (2), a Subdivision of lot sixteen (16), West Greelyville, as recorded in Plat Book four (4), page five (5), of the current public records of Duval County, Florida, which also includes a family dwelling known as 680 West 11th Street, and a small store building known as 2045 Louisiana Street, for the purpose of expanding their nurses educational program here in Jacksonville.

Realizing the necessity of immediate insurance protection on said property and realizing further that I had communicated with you relative to the opportunity of placing some insurance coverage on property owned by Florida A. & M. College, he authorized me to place a binder in the amount of \$4,000.00 on the family dwelling and \$1,000.00 on the store building, and ask your permission to issue policies thereon. The premium on the \$4,000.00 for a period of three years is \$25.00, and the premium on the \$1,000.00 covering the store or mercantile for three years is \$38.50.

As you possibly know, this property is in a poor state of physical repairs and it is anticipated that in the immediate future there will be repairs made, which will automatically enhance its value. A thorough and personal inspection by me indicates that the above stated amount of insurance coverage should be provided at this time.

2/28/49

Hon. J. Edwin Larson,

-2-

This letter therefore is for the purpose of respectfully requesting your permission to issue a \$5,000.00 policy on the above described policy in behalf of the Florida A. & M. College.

Your favorable response to this request will be greatly appreciated.

Very respectfully yours,

L. I. Alexander
L. I. Alexander

LIA/j

February 28, 1949

Hon. J. Edwin Larson,
State Insurance Commissioner
State Capitol
Tallahassee, Florida

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Your favorable response to this request will be greatly appreciated.

Very respectfully yours,

L. I. Alexander
L. I. Alexander

LIA/j

N. R. - 245

Tallahassee, Florida - August 3, 1948 - Hon. J. Edwin Larson, chairman of the
National Association of Insurance
Commissioners addressed the Insurance Workshop for Life Underwriters being
held at A and M College, July 26 to August 14.

Mr. Larson spoke briefly on the Advancement of Life Insurance in the
State Of Florida and the rapid Growth of the Three Negro Insurance Companies
operating in the State.

Mr. E. A. Faircloth, state deputy insurance commissioner, in charge of
qualifications and licensing department accompanied Mr. Larson.

Office of Public Relations
W. Anthony Gaines